

Randolph Sheppard

03/04/2016

Subcommittee meeting

TERRY CAMARDELLE: Let's see if we can start the subcommittee and try and get this done by 1:00, I hope. Let's start with the budget.

John.

JOHN BURT: We heard what he said. I think we are okay, actually. As it stands, at this particular time, we are self -- we're taking care of ourselves, so.

TERRY CAMARDELLE: Anybody got any questions about the budget?

Comments? Questions?

FRANK GAFFNEY: One thing, Mark thought about the payroll, he is not the only one to think that, but I think a lot of the RSMAs thought they were getting paid by the state.

TERRY CAMARDELLE: Yeah, okay. We have to remind them we're their boss.

UNIDENTIFIED SPEAKER: They going to throw in taxes too?

JOHN BURT: As long as you let me deduct them.

TERRY CAMARDELLE: Anything else on the budget? That's it, Frank?

FRANK GAFFNEY: That's it.

TERRY CAMARDELLE: The next one is the brochure.

FRANK GAFFNEY: I'm the brochure. That's two copies (inaudible)

UNIDENTIFIED SPEAKER: Put that on the newsstand there.

STEVE DEBRUHL: So this is RSVL's?

TERRY CAMARDELLE: You can take our name off and just make it RSVL. You can make it RSVL. That's what we are, Randolph Sheppard Vendors of Louisiana. You can take our name off of it, just come up with other stuff. It would be nice to have something to give people.

STEVE DEBRUHL: It would be.

TERRY CAMARDELLE: We would even pay for brochures to be made for the locations for people to grab so they know who the hell we are.

JOHN BURT: One note in that area is March 12, we did Irma Thomas's birthday party, catered it, the Dolphin paper did an article on the Randolph Sheppard program for the paper.

TERRY CAMARDELLE: Irma knows about Randolph Sheppard. I sat with her at a dinner about a year and a half ago and her son was going to show her and I really buzzed her ear on Randolph Sheppard.

JOHN BURT: She's really a sweetheart of a lady, too.

TERRY CAMARDELLE: She is nice. Okay, that delves into brochures. Questions? Comments? Constitution and by laws.

FRANK GAFFNEY: Same thing every meeting. We have no copy of the constitution and bylaws after it's been corrected. And I pulled up my old records and that took effect in 2011. And when we requested it.

TERRY CAMARDELLE: Steve? Kevin?

KEVIN MONK: I'm making a note. I'm making a note.

STEVE DEBRUHL: That's something we are supposed to do? I don't know.

KEVIN MONK: Yeah, I'll look at it

TERRY CAMARDELLE: Any other comments on the constitution and bylaws? I say to the chairman of the committee, you stay in touch with me, you hear? That's it on the constitution and bylaws?

FRANK GAFFNEY: That's all.

TERRY CAMARDELLE: All right. Insurance. You could tell me about it, Steve. Any difference with the insurance?

STEVE DEBRUHL: Nothing has changed. Frank mentioned earlier, everybody paid and up in speed. One thing we do is when somebody leaves a location, since you pay a whole year in advance. If you were to leave with ten months prepaid that would go to the inventory of the next manager. Everyone has been great, everybody paid eventually?

TERRY CAMARDELLE: Y'all eventually got everybody?

FRANK GAFFNEY: I think there's maybe a few, but I think of a couple who said the next time they are going with the same company that we're using now, and it went a lot smoother this year.

STEVE DEBRUHL: It did. And David was on the collection and he's not as sympathetic as Michelle and I. David says if they don't pay we'll close him.

UNIDENTIFIED SPEAKER: He's the mafia.

STEVE DEBRUHL: He did a good job. Thank you to Frank for helping out again

TERRY CAMARDELLE: So nothing else on the insurance?

Moving right along, inventory. I think that's Miss G?

GESILAR JOSEPH: Yes, sir. I don't have any further information on it at this time. Unless Mr. Frank..

TERRY CAMARDELLE: Anybody got anything on inventory?

FRANK GAFFNEY: In case they didn't have it, I gave Steve a copy of the procedure for outgoing managers for inventory.

STEVE DEBRUHL: He's done that a few times, in fact.

JOHN BURT: Paul gave me all mine with instructions.

STEVE DEBRUHL: Also, the inventory. It's that time of year we do the annual equipment inventory. We'll probably finish that up by next week.

But we also got notification from the legislative auditor's office. Once every four years, they audit the program. And its that time. When I first started, I remember they came down to your place, John. They look at the inventory we submit, whatever it is and they go there and make sure everything is on there. If we got an item there is not tagged, they make note of that. And they go through the purchasing records as well and make comments on that. So we have that to look forward to. And that starts at the end of March. So if you get somebody from the legislative auditor knocking on your door, let them in.

ROBERT SCHAEFFER: Something I'd like to bring up about inventories. Businesses, a friend of mine runs convenience stores when you buy inventory in a ten-year period, you can totally depreciate inventory. I mean, why don't we see what we can do about depreciating inventory after ten years because it's junk. Instead of having it come down, pick up junk, the state stores junk. It costs the state more money to store junk than if the state would get approval to depreciate it like any other business does.

JOHN BURT: But to be honest, the other problem is the state has so many hurdles. They have exactly how we have to do it. You have to store it and then they auction it off.

TERRY CAMARDELLE: It's their equipment and you have to do it the way they want to do it.

ROBERT SCHAEFFER: I know, but what I'm saying is the state worries about saving money, you know?

MICHELLE DUNCAN: I want everyone to know Nathan does check. When I send him out to pick up a piece of equipment, he is going to ask me. Is it 10 years old is it not working? What's wrong with it. If it's a surplus-able item that hasn't been bought recently and it's just a piece of junk, he's going to surplus it. We're not trying to keep them anymore.

STEVE DEBRUHL: We don't really get a lot of money out of this. We get a little bit of funds back.

ROBERT SCHAEFFER: I thought the state - it's a waste of state money, you know?

STEVE DEBRUHL: We don't pay state sales tax.

FRANK GAFFNEY: That goes back to those decals I've been talking about. When they pick it up it's stuck right on it. Where it came from and if it's any good or not good.

STEVE DEBRUHL: Well, we have an internal form we have been using as well. It's really helpful. I looked at the audit from four years ago. There were a lot of items missing, unlocated. We really knocked that down considerably. I think we are going to do okay. Just look out if somebody comes knocking on your door. What they usually do is go to six locations. Last time they went to Chabert's, they may stay --

JOHN BURT: Maybe Delgado again this time. I always get the friggin' audit. Random audit, right.

STEVE DEBRUHL: It's conceivable in Baton Rouge for them to just go to Shelly's house so be ready for it.

TERRY CAMARDELLE: Nothing else? All right, moving along, location merger. Herbert.

HERBERT READO: We already shared that already.

TERRY CAMARDELLE: Nothing further on it? Nobody's got anything else they might have thought of since we discussed it?

JOHN BURT: We did it all already.

TERRY CAMARDELLE: Okay, new facility development. Looks like Shelly.

SHELLY LEJEUNE: Right now, I don't know if anything with Steve has something with the new locations. We got a lot of old ones but not new.

JOHN BURT: We have Sidney Caillet. It actually went from nothing to sustainable. As long as it's in session its doing \$200 a week, I mean a day.

STEVE DEBRUHL: We are building that out with Delgado and doing about \$12,000 of electrical work and they all going to finish the walls and ceilings and floors and everything else. We are trying to use the equipment we already have, but we may end up buying an auto-frier. John, we already brought down some refrigeration units and some microwave stuff, so we can get started with the exception of electricity, we should do it on the down low, on the cheap. Let's go to inventory for a second, we talked about this in the past. With manager's inventory, when we set managers up with initial inventory. It's getting to the point when people leave, they are not leaving the inventory there.

JOHN BURT: That's always the case.

STEVE DEBRUHL: The bigger the location the bigger the initial inventory and the bigger the loss. Frank mentioned something before about paying it down over time.

TERRY CAMARDELLE: We brought that up 20 years ago and they thought it was crazy. That's what most states do.

STEVE DEBRUHL: What do most states do?

TERRY CAMARDELLE: Make you pay for your inventory. They give you the inventory, then you go to pay them back for whatever the amount is. And if you are there a couple of years you done paid for it, it's yours. Do what you want with it.

FRANK GAFFNEY: They are not really giving it to you, its an advancement.

UNIDENTIFIED SPEAKER: It's a loan.

FRANK GAFFNEY: Another thing we didn't bring up earlier, it would be under that inventory and that procedure, what we need to add I believe is talk about the inventory, when the RSMA goes over to do that inspection. We need to put on the bid letter that if you don't have at least a certain amount of your inventory, you're not eligible to apply. Not that many people put in for the location, that the RSMA can not go and spot check their inventory to see if they are eligible. If they wait till afterwards, it's too late.

JOHN BURT: Wait a minute now. Let's think this through, because the first thing that comes to mind was, what if somebody put in for it, and they said he wasn't able, and then they appeal and you don't get that bid letter out because you got to wait.

FRANK GAFFNEY: You wouldn't be eligible.



JOHN BURT: No, you're appealing that ruling, you have the right to appeal. To me, if we are going to do that, before they apply they have to have an actual inventory. The state has to be willing to do an actual inventory to ensure that manager is, in fact, disqualified because what if they appeal that ruling and they didn't get a chance at that particular? And then they find out they showed that they had inventory? You are going to have to think about the appeal, the worst case I think. I still say when a manager leaves a location and owes money, if we finish the inventory on that day and if if they don't have the check or they don't have the inventory, they don't transfer. You call the next guy. The number two guy.

FRANK GAFFNEY: They already transferred, John.

JOHN BURT: Not when you listen to what I'm saying. When we do Chabert's, I promise you this, whoever gets it, when I inventory out, it'll be totaled. We'll finish it that day. We put it on spread sheets

FRANK GAFFNEY: John, right now you are still at your hospital, right?

JOHN BURT: Right.

FRANK GAFFNEY: Okay, and you are already over at your new location.

JOHN BURT: Agreed.

FRANK GAFFNEY: Okay, so now they go do inventory and they say you don't have it, what happens then? It's too late then.

JOHN BURT: Agreed.

TERRY CAMARDELLE: Trial run.

HERBERT READO: Yeah, be careful on that. That might be a loophole.

STEVE DEBRUHL: Inventory is also -- let's say you get started with \$10,000, and you realize you don't need that much product on your shelf. You can operate on \$6,000, and you got the \$4,000 in the bank. I guess if you show you have the other cash equivalent.

JOHN BURT: When you come see my place it all depends is it the day of delivery or before or after. It all depends. I am with that once you get to a location, I think we've got to come up with a system where everybody pays their balances out. I'm in a situation now where I'm going into a major location up with a bigger inventor that I was up-fronted with, but I have a great credit over at Chabert. So with it being more or less paid down, I get to transfer that over and pay down the initial debt at Delgado. They won't do it all but it will bend the hell out if it.

TERRY CAMARDELLE: That's the next category so you can bring it up, John. Policies and procedures. Make it a procedure or policy.

JOHN BURT: I thought about that, too, like what Frank said. Let's say you've a 0 balance where you are at then when you go to a new facility, even though you are already inventoried, and you transfer that credit can we do that? Or are y'all going to have to cut is check and then I pay it off?

STEVE DEBRUHL: If you take everything at Delgado --

JOHN BURT: I'm not taking everything with me. There's no way I can. I can't take that liability insurance with me. I can't the money out of the vendings and I have to live with the inventory.

STEVE DEBRUHL: Say the next guy is \$10,000 in initial inventory. You take 5 with you, so we just have to stake him 5 more.

JOHN BURT: No. What I'm saying is I'm leaving a 2-week inventory of what we are supposed to do. That's going to be 10, \$12,000. I owe 25. That leaves a balance, a credit of 10. Can I just transfer that over? I don't want a check. Just take it off my initial inventory?

MICHELLE DUNCAN: You can write a letter and do that. We have.

ROBERT SCHAEFFER: I like the idea of paying off the inventory, too. Like start us at 10,000, we pay you so much a month. And when we leave the location we don't owe you the net. The next manager, they owe us or we transfer to the next location.

STEVE DEBRUHL: What type of payment plan would you recommend? Because you don't want to cause that big a financial hardship on who you left.

ROBERT SCHAEFFER: I could say 5 percent.

JOHN BURT: : I say we get a subcommittee to work on that because it depends on where you're at. Each location is gong to have to be dealt with probably damn near individually.

ROBERT SCHAEFFER: Five percent of your profits you'd still pay in two years.

JOHN BURT: I can tell you right now, Kenneth LeBlanc and Susie can't afford five percent of anything to pay what inventory they got down. Some of these locations are barely existing as they are.

FRANK GAFFNEY: I believe we were talking about a minimum and if they fell under the minimum, then they wouldn't have to worry about it. We are just trying to bring down the big stuff.

STEVE DEBRUHL: Limit your liability. You have to pay it down to 50 percent of the initial inventory. If someone's got 20 thousand bucks, and you get your 10 thousand back, then your total exposure is ten. If they walk down the street, all of a sudden you're holding the bag for \$20,000.

JOHN BURT: I say we put a subcommittee together to look at it. Because that's something that's going to take some experienced minds to figure out.

UNIDENTIFIED SPEAKER: Are there any managers in this room with a zero balance that they owe the state? Anybody in this room?  
(Inaudible). Anybody else?

JOHN BURT: I mean, they go \$2500, but like I said, they have a 12 to \$14,000 inventory over there.

STEVE DEBRUHL: If you want to now, Shelly just made a nice payment, but we are not asking people to do that now.

ROBERT SCHAEFFER: We never asked, you know? But it will be a way you don't have to worry about having the inventory in your thing if we paid it off.

JOHN BURT: And another way we could do this, if we agree to do it and we grandfather what is in there now and as the new locations go out, you will know right off the bat re going to have to pay the inventory down.

MICHELLE DUNCAN: I think it's a good idea only because we've had several managers that have walked out and have left \$20,000 owing. And now we have to figure out a way to collect from these managers.

JOHN BURT: I tell you what I like, didn't you send out 1099s on all that stuff? I think they sent out 1099s on the lost inventory, right? So that's the money they made, right?

STEVE DEBRUHL: Kevin got approached, and they're looking for some money everywhere. And they want a list of all the people who actually owe us money.

KEVIN MONK: I did a rough estimate yesterday, and it looks like, very rough, upwards of 145 grand.

JOHN BURT: That we have out initial inventories?

KEVIN MONK: Yes. We need to do something about that asap. So if y'all want to make a committee or whatever, I'm open. We need to get on this quick, the bid locations, you know?

HERBERT READO: These are people who have facilities or not?

(Members talking at the same time).

SHELLY LEJEUNE: Y'all want to make a subcommittee for this? I will be on it if you want.

JOHN BURT: I want to be on it too.

TERRY CAMARDELLE: It's John's committee, so you just get on that.

Who else? One more.

FRANK GAFFNEY: I'm on all of them.

TERRY CAMARDELLE: Okay. Bring it back to the next meeting. Next is Roadside. That's you, Frank.

FRANK GAFFNEY: Everybody's in the same shape. Earline is still doing fine. Paul Hebert is still in his situation.

STEVE DEBRUHL: He's been receiving the preferred compensation, the place manager compensation.

LEE FRAZIER: Expect it another 6 to 8 months.

STEVE DEBRUHL: Talked to Paul yesterday that the Butte La Rose toilet backed up and flooded the lobby there and he had a little break in the action yesterday.

FRANK GAFFNEY: The same it's been for, I think he said about two weeks. One of his sides was closed on the bathrooms, but the other side was still open.

STEVE DEBRUHL: They fixed everything on top of the ground but not below the ground

JOHN BURT: I didn't know you could get below the ground in that swamp.

TERRY CAMARDELLE: Frank, anything else?

FRANK GAFFNEY: Nothing else.

TERRY CAMARDELLE: Anybody else? You're mumbling, does anybody have anything to say? Nothing else on Roadside? Selection process.

Herb?

HERBERT READO: So far, selection process has been going good. We haven't had any criticizing factors, so far so good.

TERRY CAMARDELLE: Anything else on the selection process? No other comments?

Training. Lee.

LEE FRAZIER: Until we get a set of documents, 714 and 715 stationary, I don't dare go to AVL and start working with them and how to train the new members of what do to do how to do and when to do it. If we get the two forms as we have been using for years straightened up and ironed out, I'll use them as they are.

STEVE DEBRUHL: Use them as they are.

LEE FRAZIER: Then I'll go to AVL and sit down with the trainer there.

STEVE DEBRUHL: Accuracy and timeliness are the two big factors. Mr. Bowman out in Gretna is the only one who still uses the US Postal Service, still fills in every day with pencil and sends them in every two weeks. So when I look at that other people don't have them for months, and the longer you wait to do it the more inaccurate it's going to be.

TERRY CAMARDELLE: He's been there 52 years, he's got time to work.

FRANK GAFFNEY: Steve, I have one thing. Does the sate have any new disks for that form? I'm having problems with my old disks and it won't work.

STEVE DEBRUHL: John had a real nice one that got corrupted, I know Paul made the changes on that. Like an Excel document?

FRANK GAFFNEY: No. We were originally given a disk. I sent what I had down to John. We should be able to get new disks for everybody.

STEVE DEBRUHL: If you receive e-mail then you can download the sheet. I think if we start with a clean one --

FRANK GAFFNEY: We need a clean, clean one to start.

STEVE DEBRUHL: Herb had -- sometimes one formula can be off. But I like when you do it on the computer because its a lot easier to read and a lot easier to do.

SHELLY LEJEUNE: That originally came from UNO.

TERRY CAMARDELLE: Nothing else?

JOHN BURT: I'm going to ask you, since they shut down Category 1, we sound like we got more locations going out. There's going to be one here. What are we going to do about managers?

TERRY CAMARDELLE: I'm not going around and finding people.

JOHN BURT: I know, you see what I'm saying? How do we train anybody? We can't because they have to start at VR.

STEVE DEBRUHL: There's never been a better time to do a better job. Because we have more locations than managers. So we need everyone to handle business and there may be the opportunity.



FRANK GAFFNEY: Under training, can we ask been how many people we have in the system?

LYNN BLANCHARD: We don't have anybody and since -- to reiterate what Mark said earlier, they closed order of selection Monday, if there is nobody in the pipeline, which there really isn't. We don't know how long it's going to last. So even if people pop up miraculously, until those order of selection opens up, we can't schedule any training.

SHELLY LEJEUNE: Lynn, right now do you have anybody who is finished training who doesn't have a location?

LYNN BLANCHARD: The last guy, Duane.

STEVE DEBRUHL: Duane? And Joseph Davis. Manual we had another guy, Ryan. Phone numbers don't work and the addresses don't work.

TERRY CAMARDELLE: Why aren't any of those people being put?

JOHN BURT: They are. When it went out on bid they all showed up at Chabert's.

UNIDENTIFIED SPEAKER: They want the big stuff.

TERRY CAMARDELLE: Exactly my point.

JOHN BURT: There's a domino effect. If we can't get any more in here we are going to revamp what we got and try to help them come up with a way if we can or start running more than one. Or we are going to lose it.

TERRY CAMARDELLE: Anything else under training that we haven't covered? Upward mobility training.

SHELLY LEJEUNE: We decided we are not having anything at convention and committee. And whoever is on the subcommittee we can work with Steve. And each committee person here can work with their RSMA in their area.

STEVE DEBRUHL: I think so. Based on what we did last time. If you have something you want to hit on, specifically, work with the RSMA. We don't have to do the same thing, there's room to customize it for your specific location. I say we shoot for the first two weeks of May for that.

JOHN BURT: That might be a good time to have the elections.

MICHELLE DUNCAN: I know some of my managers are not close to Baton Rouge. I'll go to New Orleans again so they can go there and they don't have to come to Baton Rouge.

STEVE DEBRUHL: In Terry's case, I think he stayed down.

SHELLY LEJEUNE: I think the last time we had to regional training in Baton Rouge, right, Michelle? We had districts 3 and 4. And there were a few people who lived in New Orleans went to to the New Orleans area.

MICHELLE DUNCAN: Correct. I think I went to Cathy because she is all the way out in Bogalusa and is by herself. So I went out and worked one-on-one with her.

SHELLY LEJEUNE: And I think Remus went to the New Orleans area. He lives there.

UNIDENTIFIED SPEAKER: How is Bogalusa in district 4 anyway?

JOHN BURT: You never know.

STEVE DEBRUHL: District four does have a lot of managers in it.

TERRY CAMARDELLE: Okay. Anything else under upward mobility? Last one on this is vending machines.

FRANK GAFFNEY: We are still under existing contract and have a load of them in the warehouse if anyone needs any.

STEVE DEBRUHL: John Lamana is going to run a test on them and make sure they are all working. And buying whatever parts he needs. And we pay for them and we are going to just pay him to put them on. I image he's been having problems and say John we need a pin and he'll go on one of them and take a pin.

JOHN BURT: He was creating a vending machine graveyard.

TERRY CAMARDELLE: What about cashless vending? Who's got it, how far are we?

JOHN BURT: The what?

TERRY CAMARDELLE: Cashless vending.

JOHN BURT: One thing about Chabert's it's set up. It's got them in there.

FRANK GAFFNEY: Okay, under machines, I can bring this up. Because Candice requested credit cards for her machines, and at the last Sagebrush I was looking at the company we buy from. So I to Steve and I suggested to Candice, she's going to wait. And we bought out another company ask about three months they are going to have, for about \$60 more, they are going to have a credit card system that's touch screen and give the information on the calories the

nutritional stuff. You can still buy the old ones, but if you want the one with the touch screen, if you are in a location that's required to have it, it's going to be available.

TERRY CAMARDELLE: I thought it was going to be integrated with pay range.

FRANK GAFFNEY: No. Pay range is the one you didn't like. This one is USA and where you swipe your card it's got a touch screen right there.

UNIDENTIFIED SPEAKER: And it has a picture of a candy bar or chips --

TERRY CAMARDELLE: That's what most of y'all got?

JOHN BURT: No, that's new technology. That's new yaya

TERRY CAMARDELLE: So who has cashless vending?

FRANK GAFFNEY: I do.

JOHN BURT: I do. Well, I will. Not much longer. And I tell you what, at Chabert's you've \$50 quasi-and you can have \$180 days. I love it. It's better than the credit card system.

FRANK GAFFNEY: I'd like to say again I love them. I can look at the computer in the morning and I know if my machine ain't been working. So that's the first machine I go to.

PINKY HARRIS: Frank, do you have inventory tracking on yours, too?

FRANK GAFFNEY: Since it's just me, I don't fool with that.

JOHN BURT: Inventory tracking would be like on a large vending route. Because you pay significantly more for that data. That's my understanding of it.

TERRY CAMARDELLE: But it would be nice for somebody like me 75 miles away to have that to tell me what I need.

PINKY HARRIS: Like the Delgado route.

TERRY CAMARDELLE: Load it up, put it in boxes ready to go, pull up there and start.

JOHN BURT: On vending routes it really helps.

FRANK GAFFNEY: Tom's Vending on Monroe, they have like 2,000 machines. He's put them on all his machines and managed to save his labor significantly because he has crew at night that all they do is load the trucks with exactly what they need instead of having to on and off, on and off.

TERRY CAMARDELLE: That's what I was asking.

STEVE DEBRUHL: Don is getting them at the post office in New Orleans so we will have those installed. It's an open invitation. If anyone want a credit card readers for their vending machines, let us know.

TERRY CAMARDELLE: I do, I do.

FRANK GAFFNEY: They the also have it at NASA.

TERRY CAMARDELLE: All right. Anything else under vending?

FRANK GAFFNEY: Mr. Chairman, can I back up to the meeting itself for one thing I forgot? I'd like to make a motion that we change an

item in the tag manual. Change the resignation time from two weeks to 1 month.

TERRY CAMARDELLE: What's the reason?

FRANK GAFFNEY: The reason being a two-week notice, level 1 or 2, we can make exceptions if we want to it. It. But you get a bigger location you have to have the add out for two weeks so it doesn't give enough time.

TERRY CAMARDELLE: So you are saying levels 3, 4, and 5 would be 30 days. Anybody was to second it?

JOHN BURT: I second it.

TERRY CAMARDELLE: We got a second. Now y'all can discuss it.

SHELLY LEJEUNE: What is in the BEP?

PINKY HARRIS: It's 14 days in the tag manual

FRANK GAFFNEY: It says two weeks.

HERBERT READO: It contradicts with the advertisements. Because the advertisement says two weeks.

JOHN BURT: We ran into that before and that's why its a good idea to do. State enough time to get it done.

HERBERT READO: The only other way to do it is except in case of emergency. But that could be interpreted the wrong way.

TERRY CAMARDELLE: Except in case of emergency.

JOHN BURT: Then you say have to specify what an emergency is.

FRANK GAFFNEY: There's a situation in there, even with the two weeks, for a situation for emergency. Doesn't specify what that emergency is.

STEVE DEBRUHL: What would be an example of an emergency? Death in the family? Or they die? Or --

JOHN BURT: Or God forbid, something happened to Polly right away and I wanted to come back later. Because you'll be on probation or be considered abandoning location.

TERRY CAMARDELLE: Any other questions?

STEVE DEBRUHL: That would help, I think. Even though I can't vote. I think that's a good idea.

TERRY CAMARDELLE: All in favor? Opposed? Motion passed.

All right. That's it, Frank? No other things come to mind? Let's move right along with district concerns. Herbert?

HERBERT READO: This district has no concerns.

TERRY CAMARDELLE: All right, John?

JOHN BURT: No.

TERRY CAMARDELLE: All right, G?

GESILAR JOSEPH: Unless Ms. Janice has anything, we don't have anything.

TERRY CAMARDELLE: Okay. A big fat no. Shelly?

SHELLY LEJEUNE: I think most of the questions I had with the 1099 and the waiver has been answered already. So no other concerns.

TERRY CAMARDELLE: Earl?

EARL HEBERT: A question we had with the 1099s has been answered. And Robert Schaeffer wanted me to bring up about the machines. We are supposed to get all the machines in the hospital, and he wants to know where we are with that process.

TERRY CAMARDELLE: Who is going to answer that? Kevin? Mark?

KEVIN MONK: What we said all along is we want to make sure we had the revenue coming in the trust fund to replace that revenue. The trust fund would be losing. I want to help Robert. He's probably the only manager in the state, I guess, that doesn't have all of the machines at their locations. They only have some of the machines. With the exception of Delgado; that's a different situation.

I think we need to work toward that. But I don't want, those are really, really good machines so you are looking at taking that money out of the trust fund and we want to make sure we have the revenue to replace that revenue before we make that decision to do it. I think it's a great idea. I want to do it.

TERRY CAMARDELLE: Also, you look at the expenditures and the income. It's 2 to 1 against it. The expenditures are twice as much as the income. I don't know how the income dropped off so much. Something ain't kosher.

STEVE DEBRUHL: That was at U.S Hospital in New Orleans. We are catching on up on that. That's been sitting out there for quite some time.



TERRY CAMARDELLE: What is left at Old Charity? You are talking about the old Old Charity. I'm talking about hotel Dieu.

STEVE DEBRUHL: We have about four machines over there. They have a few employees but the building is almost empty. They want to repurpose it.

TERRY CAMARDELLE: Any idea what do to do with it

STEVE DEBRUHL: Talking about a medical issue there. The new building is so much larger, they moved the entire staff and everybody over there. They are not seeing any patients over there. It is a big building in downtown New Orleans so hopefully they find some use for it.

TERRY CAMARDELLE: So you think the new one is going to generate as much as the old one?

STEVE DEBRUHL: I think we have a chance, maybe not double.

ROBERT SCHAEFFER: We're having a veteran's clinic put on Ambassador Caffery in Lafayette. Would be that be a place where we could put vending machines for the trust fund?

TERRY CAMARDELLE: You started off on the wrong foot when you said VA. They don't give us nothing. We been been fighting them on a national level.

JOHN BURT: We have it right here. At the war vet's home on the Airline route, the war vet's home. Its a state hospital, there are veterans in there. It's a VA war veteran's home. We have the

machines there. You walk out of the door and we have a VA clinic and they put it on contract with somebody else.

STEVE DEBRUHL: The war vet's home is a state facility.

JOHN BURT: That's exactly what it is. The state honors it but the VA will not.

TERRY CAMARDELLE: VA is out. Impossible. They have tried everything in the world to get into a VA facility. They ruled against and they are still doing it.

FRANK GAFFNEY: And I can tell you this. I'm in Shreveport. Even when the local wants you, they are not allowed.

JOHN BURT: That came from headquarters.

TERRY CAMARDELLE: Lee?

LEE FRAZIER: Since the dismissal of Jeff, things are super-quiet. That's it.

TERRY CAMARDELLE: And the last one is Frank.

FRANK GAFFNEY: Until next check time, it's quiet.

UNIDENTIFIED SPEAKER: When are they going to come again? Halloween or Thanksgiving?

TERRY CAMARDELLE: Open discussion. Now anybody in the room wants to say something, just raise your hand. Let me know so I can knowledge you.

UNIDENTIFIED SPEAKER: Except me.

TERRY CAMARDELLE: Yeah, you didn't let me finish as usual. Go ahead.

UNIDENTIFIED SPEAKER: All right, I don't know how many know this, but you ar That's right, entertainment e resigning, you are going to give up that gavel. So I want to thank you for all of the entertainment you have given us for all these years. And I know we are going to miss you. Are you still going to come to the meetings?

TERRY CAMARDELLE: Hell, no.

JOHN BURT: Hell, if he's going to come, then he may as well stay chairman.

TERRY CAMARDELLE: I'm sure I'll make some trips cause I'm nosy. Make sure Frank is doing a good job since he's taking my spot.

HERBERT READO: Mr. Chairman, I need to approach.

TERRY CAMARDELLE: Approach the bench, sir.

HERBERT READO: I know this comes, most of you probably don't even know, but at the last minute we decided, I talked to Ken about doing something for Terry on his last meeting. So on behalf of RSVL we want to present Terry with a certificate of appreciation for over 25 years as chairman of the elected committee meetings.

(Applause)

UNIDENTIFIED SPEAKER: Can we dump Gatorade over his head, now?

TERRY CAMARDELLE: Come over here so I can drop it on your head.

Thank y'all. It was a pleasure doing it. I'm trying to cut down on some things. My niece Kim taught me last year. She started retiring and id she can start retiring, I can too. I'm in too many

different organizations. You do better when you only have a couple. Anybody has anything else to see in open discussion.

UNIDENTIFIED SPEAKER: Mr. Chairman, just one question on the motion that failed, it was 5 to 1, not 5 to 2. Two.

FRANK GAFFNEY: One person wasn't allowed to vote.

UNIDENTIFIED SPEAKER: Correct.

TERRY CAMARDELLE: Okay. The date of the next meeting. I couldn't give a damn. Next meeting, Frank.

FRANK GAFFNEY: In June, we have available. The Fridays are the 3rd, 10th, 17th, and the 24th

JOHN BURT: : Do it the 3rd or 10th.

TERRY CAMARDELLE: If you do it June the 10th I definitely won't be here because that's my wife's birthday.

SHELLY LEJEUNE: Yeah, you better mind your boss.

TERRY CAMARDELLE: Damn right. That's why I made 50 years, bro. Paying attention.

TERRY CAMARDELLE: Let's go with the 17th. The 3rd of the month is a killer.

FRANK GAFFNEY: What location?

UNIDENTIFIED SPEAKER: Here.

TERRY CAMARDELLE: You want to do it again here? I don't care. Y'all can go to Bossier. Herb, you saying something?

HERBERT READO: Since you are giving it up, do we have to vote to approve Frank?

TERRY CAMARDELLE: He's vice chairman, so until the election, he's automatically a chairman.

UNIDENTIFIED SPEAKER: He's grandfathered in.

TERRY CAMARDELLE: Got that, Grandfather?

STEVE DEBRUHL: Hey Paw Paw, when is the next meeting?

TERRY CAMARDELLE: When is the next election?

JOHN BURT: They are about to send the ballot out.

TERRY CAMARDELLE: Frank, you might not have long to be here. Believe me, that's long enough.

All right anybody got anything else to bring up?

Motion to adjourn the meeting?

JOHN BURT: I make a motion to adjourn the meeting.

FRANK GAFFNEY: I second.

TERRY CAMARDELLE: All in favor? Don't run off, we have the trust fund.